

Definitions

MFN: Messe Friedrichshafen GmbH shall hereafter be referred to as "MFN".

OSC: Exhibitors receive an access code for the Messe Friedrichshafen Online Service Center (hereafter referred to as "OSC") upon stand allocation. Media features as well as technical and organizational orders must be executed via the OSC.

General Conditions of Participation available at: www.messe-friedrichshafen.com/exhibiting-guidelines.

General event information

1. Opening times

The FRUCHTWELT BODENSEE will take place from February 20 - 22, 2026 at the MFN exhibition grounds in Friedrichshafen. The exhibition is open Friday to Sunday from 9:00 a.m. to 5:00 p.m. The right to alter the opening times due to serious reasons is reserved. Changes will be announced in good time. Access for exhibitors: 1 hour before start and 1 hour after end of the exhibition.

2. Set-up and dismantling times

2.1 Set-up:

Tuesday, February 17, 2026: 7:00 a.m. - 6:00 p.m. (Night surveillance from February 18, 2026)
Wednesday, February 18, 2026: 7:00 a.m. - 8:00 p.m.
Thursday, February 19, 2026: from 7:00 a.m. continuously to the beginning of the fair on Friday, February 20, 2026, 9:00 a.m.

Advanced stand set-up must be approved by the project management and is subject to charge.

2.2 Dismantling:

Sunday, February 22, 2026: from 5:00 p.m. continuously
Monday, February 23, 2026: 7:00 a.m. - 6:00 p.m.
Tuesday, February 24, 2026: 7:00 a.m. - 6:00 p.m.

Early dismantling is not permitted. Please note the MFN General Conditions of Participation.

2.3 Additional deadlines:

Early bird discount (5 % discount on net stand rental fee) for applications by July 31, 2025 latest
Registration requested by: August 31, 2025
Start of planning: September 2025

3. Registration and admission

Registration for FRUCHTWELT BODENSEE 2026 is made by completely filling out the online form. With this intention to exhibit, the exhibitor declares to MFN its sincere interest to participate as an exhibitor. The submission of the online registration form does not constitute a claim to admission. MFN shall submit a written placement proposal to the exhibitor, which shall require the written consent of the exhibitor within the response time set for him. The exhibitor's acceptance of the placement constitutes the contractual offer, from which the exhibitor can no longer withdraw once it has been received by MFN. The contract with MFN for participation shall only be concluded upon confirmation of participation by MFN, which constitutes acceptance of the contract. By sending the placement agreement, which does not yet constitute a claim to participation, the exhibitor accepts the Special and General Terms and Conditions of Participation, the Technical Guidelines, the House Rules, the Data Protection Guidelines as well as all further conditions of participation (<http://www.messe-friedrichshafen.com/exhibiting-guidelines>).

If the exhibitor wishes to have the invoice rewritten due to a change in name, change in legal form or change in the address of the invoice recipient, or similar, the exhibitor must pay an amount of EUR 50.00 for each invoice change. If invoices are addressed to a third party on the instructions of the exhibitor, the exhibitor remains the debtor until the respective invoice has been paid in full.

Special Conditions of Participation for FRUCHTWELT BODENSEE 2026

4. Participation fee / Exhibitor passes / Co-Exhibitors

4.1 The participation fee includes the provision of the floor space, a certain number of exhibitor passes (see item 3.1), exhibitor service by the project management, provision of the exhibition's in-house information systems, target group specific marketing of the FRUCHTWELT BODENSEE, hall security, cleaning of the halls and complimentary promotional material for the exhibitor's own visitor advertising. The fees pertain to the entire duration of the exhibition.

4.2 Graduation of the different offers

Participation fee	Minimum stand size	Services included	Price + discount levels
Hall stand	12 sqm	Stand space	The first 50 sqm: 92.00 € /sqm From 51 - 100 m ² : 81.00 €/sqm More than 100 m ² : 70,00 €/sqm
Complete modular stand	12 sqm	Stand space, stand construction (modular stand octanorm, electrical installation 3 kW)	179.00 €/sqm No discount level
Open-air grounds	12 sqm	Stand space in the open-air grounds	65.00 €/sqm No discount level
My farm shop (for companies with products and services for direct marketing)	12 sqm	Stand space, stand construction (partition walls, carpet, electrical installation 3 kW)	97.00 €/m ² No discount level
Start-up area (only bookable from companies who are not older than 5 years and which products fit the fair thematically)	12 sqm	Stand space, stand construction (partition walls, carpet, electrical installation 3 kW, 1 counter, 1 bar stool)	28.00 €/m ² No discount level
Educational area (for educational institutions with offers for training, further education and advanced training)	12 sqm	Stand space, AUMA fee, media entry fee, electrical consumption up to 3 kW, waste disposal, stand construction (partition walls, carpet, electrical installation 3 kW, 1 counter, 1 bar stool)	Free of charge
Associations	12 sqm	Stand space, media entry fee, AUMA fee, electrical consumption up to 3 kW, waste disposal	Free of charge

4.3 The number of exhibitor passes included in the participation fee shall be determined by the size of the stand and will be shown on the invoice.

4.4 The co-exhibitor fee is € 200.00 / co-exhibiting company. Definition of co-exhibitor: see General Conditions of Participation. Co-exhibitors shall receive 2 exhibitor badges free of charge.

5. Terms of payment

Invoices are due immediately. The payment terms on MFN's invoices are decisive, please note the bank details.

6. Stand cancellation / cancellation fee

If the exhibitor cancels the participation once admission has been granted, the exhibitor is obliged to pay a compensation fee (see General Conditions of Participation). Cancellation prior to the assignment of the stand

is free of charge. After the stand has been allocated to your company, a cancellation will cause the following fees:

4 months before the show: 30 % of the participation fee
3 months before the show: 50 % of the participation fee
2 months before the show: 80 % of the participation fee
1 month before the show: 100 % of the participation fee

Stands that have not been occupied by 8 p.m. on February 19, 2026 may be reallocated by the Project Management.

7. Approval of stand construction and stand technology

The regular stand height is 3.50 m. Stands which wholly or partially exceed this height must be submitted with a plan to the project management for approval at least 4 weeks before the start of the construction work. Please consider the maximum construction height of 6.00 m. The maximum height for ceiling suspensions (lighting, audio-visual equipment, no banners) is 7.50 m upper edge of the truss. Two-storey stands need to be applied for with a verifiable calculation (subject to charges). Further details can be found in the MFN Technical Guidelines (www.messe-friedrichshafen.com/exhibiting-guidelines).

8. Sales Regulations:

All offered products and services must be declared with price tag. The prices must include German VAT and all additional costs.

9. Wi-Fi:

MFN has its own Wi-Fi, which exhibitors and visitors can log onto. Exhibitor's own Wi-Fi must be registered and comply with specific conditions. Registration and prerequisites can be accessed via the OSC.

10. Use of operations equipment:

For logistical and safety reasons, the use of cranes, forklifts and lifting platforms/hydra ladders is exclusively limited to the official contract partners of MFN. These services can be ordered via the OSC.

11. Guarding / Liability:

MFN does not assume any obligation to exercise proper care of exhibits, stand fittings and objects which are the property of the stand personal or the exhibitors. Stand guarding can be ordered via the OSC.

12. Use of Music / GEMA:

Exhibitors must register the use of copyright music, videos, or movies with the German authority GEMA. Registration forms are available at: www.messe-friedrichshafen.com/exhibiting-guidelines.

13. Deposit regulations:

To access the fairgrounds with a vehicle during the set-up period, a deposit needs to be paid: car: € 50.00; truck: € 100.00

14. Floor Covering:

The hall floor is made of row asphalt. Color defects are possible (re-coloring not possible). The use of floor covering is desired.

15. Stand parties:

After the close of the trade fair must always be approved by the project management and can be registered via the OSC. MFN reserves the right to charge a fee for additional required security and cleaning.

16. Catering:

MFN has official exclusive contract partners for catering and beverage services – addresses can be found via the OSC.

17. Additional services

In addition to the participation fee, the acceptance of the following services is obligatory:

- The AUMA fee of € 0.60/sqm to be paid by the exhibitor will be invoiced by MFN for the AUMA and passed on (see General Conditions of Participation).
- Media entry fee for contractual partner and co-contractual partner: For the mandatory entry a fee of € 170.00 will be charged, additional entries are subject to charge.
- Flat fee for general waste disposal: €/sqm 1.50 stand space (max. € 75.00)
- Power consumption up to 3 kW: € 70.80

All a.m. services and additional services can be ordered via the OSC after admission. The access code for service orders and media entries will be sent by e-mail with the admission documents.

18. Pricing / Reverse-Charge-Procedure:

All quoted prices are net prices. If the statutory value added tax applies, it will be invoiced in addition. Please note the explanations on the reverse charge procedure and the VAT identification number in the General Conditions of Participation.

19. Reservations, force majeure, cancellation, and other changes to the event

Unforeseen events, in particular cases of force majeure (for example natural disasters, war, terror, failure, or massive disruptions in traffic and/or communication links, as well as special epidemic risks when contagious diseases occur) which make it impossible or irresponsible to hold the event as planned, entitle MFN to postpone, shorten and extend an event, to completely cancel its opening and to close an already started event temporarily, finally, in individual parts or in total. (More details: www.messe-friedrichshafen.com/exhibiting-guidelines)

20. Legal notices

Serious violations of the exhibition terms and conditions gives MFN the right to close stands immediately and to clear them off without requiring court action. This applies to cases of advertising in contravention and in case of advertising for political or ideological purposes.

The German version of the contract is binding.

Place of fulfillment: Friedrichshafen, place of jurisdiction: Tettnang/Ravensburg
HRB-No. 1179 Registration Court, District Court Tettnang